

What's New Newsletter?

Windsor Introduces the iRenew Mini



Your facility's carpet provides a combination of beauty, vibrant color and comfort for employees and guests. Proper maintenance of your carpeting investment will provide extended fiber life and performance. You need Windsor's exclusive iRenew technology contained in the Red Carpet iRenew Carpet cleaners encapsulate the soil in micro-crystals that are non-sticky and won't attract more soil. The residue is easily vacuumed when carpet is dry.

Low moisture encapsulation carpet cleaning process removes soil while improving the overall carpet appearance; carpet dries in about 20 minutes while reducing water and detergent consumption.

iRenew's unique brush system features two counter-rotating brushes to effectively clean and agitate both sides of the carpet nap. iRenew's Streamlined, compact design makes it easier for the operator to clean in congested areas.



**ISSA/INTERCLEAN
USA 2006**
October 4-7, 2006
McCormick Place
South, Chicago, IL
(Exhibit days: October
5-7, 2006)

The ONE SHOW for the Cleaning Industry is Filling Up Fast!

Less than a month to go and ISSA/INTERCLEAN USA is breaking records:

- There is more booth space signed up than last year with more than 650 exhibitors, 77 of them new companies. Look them up now and create a customized map for yourself.
- Attendance this year is surpassing the last time ISSA/INTERCLEAN was in Chicago, in 2003, with 35% more distributors registered so far, double the number of building service contractors registered and twice as many in-house service providers. Register now if you haven't yet!
- Hotel rooms are selling out and ISSA has accessed additional options to accommodate attendees. Call 800-225-4772 to find out where rooms are readily available.

Myers Supply

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OneShot AutoSoap



Clean, attractive & reliable.
The first and only automatic through-the-counter soap system.

Delivering Cost-Effective
Customer Delight...
Controlled dosing (1000 hand washes per 800ml refi II, 2000 hand washes per 1600ml refi II) reduces soap usage and waste, while providing a luxurious, hygienic hand-washing experience-- win-win-win solution.

The OneShot® is just one component of the TC® Touch-Free Restroom™. For maximum cost-effectiveness and ultimate customer delight, use the entire TC® automated bundle. Only TC® provides the complete Touch-Free Restroom™ experience, which helps prevent the spreading of germs and creates a barrier to cross-contamination!

Myers Chemical & Supplies

Get more product info at: www.MyersSupply.com

MyersSupply.com



Welcome to the cleaning revolution!

TWISTER is a new cleaning technology. TWISTER consists of pads prepared with billions of microscopic diamonds in combination with a specially prepared cleaning compound – TWISTER CLEANER. The system is universal, meaning it is suitable for combination or single auto scrubbers as well as polishing machines worldwide.



One of the unique advantages is that the TWISTER system minimizes the need of aggressive chemicals since the system processes the dirt mechanically without wear to the floor. The result is glossy floors without adding wax or polish. The TWISTER system can be used on the most common floor surfaces, including terrazzo, marble, natural stone, polished concrete and plastic.

Clean shiny floors give satisfied customers over and over and over again....

- * Make your floor cleaner than ever without polish, wax or other chemicals
- * Creates attractive store surfaces that enhance the customer experience
- * Simple, easily accessible method
- * Works on all types of auto scrubbers and polishing machines
- * Eliminates the need for periodic maintenance
- * Replaces all other cleaning methods for stone and terrazzo flooring
- * Simplifies and streamlines the daily maintenance
- * The system fits within the time frame for normal cleaning

How TWISTER-method works

TWISTER HD

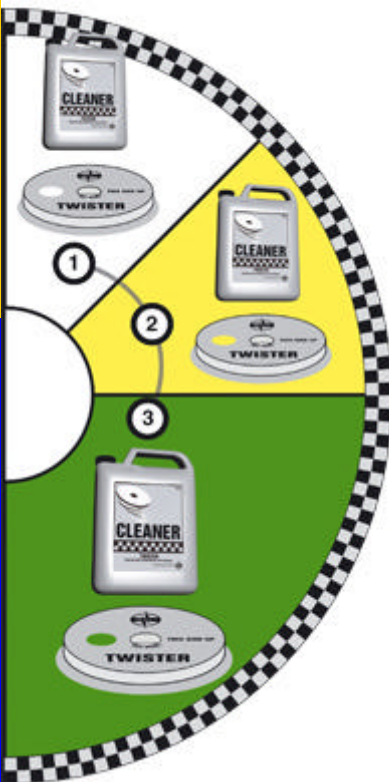
Intensive cleaning – Choose TWISTER HD for very rough cleaning of dirty concrete floors with oil, soot and grease. TWISTER HD Black is the industry's problem solver.

TWISTER High Speed

Polishes a high gloss surface. Use TWISTER High Speed for the glossy floor surface by dry polishing at natural stone, terrazzo or concrete floors.

TWISTER CLEANER

A special cleaning compound developed especially to optimize the results from the TWISTER SYSTEM. TWISTER CLEANER is not a traditional cleaning chemical. It is also approved "Good Environmental choice" by the Swedish Society for Nature Conservation.



TWISTER – Step by step

White TWISTER is used in the first step for basic cleaning of the floor surface. White TWISTER removes smaller scratches, cleans the surface and gives a clean and uniform appearance before polishing in step two. The correct dosage of CLEANER gives an optimal result.

Yellow TWISTER is used to improve the lustre of the floor. This step gives a shiny surface together with a correct dosage of CLEANER.

Green TWISTER is used for daily maintenance and gives a clean and very shiny floor. Together with CLEANER in the right dosage, the floor is given a high gloss finish. Thanks to TWISTER's flexibility and composition, it reaches down into seams and irregularities, which contributes to an unsurpassed floor result.

BOOST™ Rider 28 & 32

Certified as "High-Traction" by The National Floor Safety Institute

The new and innovative scrubber that is taking the industry by storm! BOOST™, Battery Operated Orbital Scrubbing Technology, is a specially-engineered hybrid, that merges the best of scrubbing technology and high-speed orbital technology used in many of today's Clarke sanding products. The high speed of 2,250 RPM, 1/4 inch orbits that provide maximum scrubbing agitation IS the secret that provides savings in water and chemical usage, savings in floor pad usage, less dump and fill labor, and 25% longer battery running time while also cleaning the floor better than conventional disc scrubbers. Now Available in a Rider.



Touch-Free Recessed Convertible



Touch-Free pull towel dispensing mechanism one 12" (300mm) length of paper towel per pull and operates smoothly and quietly. User only touches the paper. Exterior paper towel feed wheel available for use when filling dispenser and for user to advance paper should it become necessary to feed paper through dispenser. Automatic transfer dispenses stub roll before new roll is dispensed. When stub roll is depleted, advancement of paper towel feed wheel allows the main roll to start dispensing without the need to open the dispenser. Dispenser accommodates up to 8" (205mm) wide, " (205mm) diameter, non perforated paper towel rolls and dispenses with less than 5 pounds of force (22.2 N) to comply with barrier-free accessibility guidelines (including ADAAG in U.S.A.). To empty waste receptacle, unlock with key provided. Liner cannot be removed unless waste receptacle is unlocked from cabinet. Reusable Heavy-Gauge vinyl liners are available as an optional accessory; order Bobrick Part No. 3944-12. This unit is field convertible to a Folded Towel Dispenser by ordering Bobrick Part No. 3944-52 (Folded Towel Dispenser Module). The waste capacity can be increased by ordering Bobrick Part No. 368-60 (18-Gallon Waste Receptacle Module).

New Carpet Spotter



Windsor — The Presto 3™ mini-carpet extractor/spotter features a two-gallon capacity and well-balanced design to provide quick cleaning of carpet spots and stains. The machine weighs only 18 pounds and its portability makes above-the-floor extraction easy.

- Conventional 2-gallon (7.6 ltr) capacity and well-balanced design provide quick and easy cleaning of carpet spots/stains.
- 1.16 hp (870 watt) vacuum motor and 55 psi (3.79 bar) pump provide more aggressive cleaning and drying power.
- Clear view hand tool shows cleaning results.
- Presto accommodates a variety of accessory tools to simplify small area and upholstery cleaning.
- Translucent recovery tank enables user to monitor recovery water level.
- Double Dry™ Hand Tool uses an enclosed jet spray to prevent over spray and dual vacuum ports for bi-directional cleaning and superior water recovery. Features a built-in brush for more aggressive cleaning.

Trainable Dolly

Rubbermaid Commercial Products — The Brute® Trainable Dolly allows cleaning professionals to connect and transport up to three 55-gallon Brute containers at one time. The dolly helps improve collection, sortation and transportation of waste and recycling. The Tilt Stabilizer accessory allows users to securely tip containers when removing full liners of heavy waste.





www.scorecard.org

Scorecard provides detailed information on more than 11,200 chemicals, including all the chemicals used in large amounts in the United States and all the chemicals regulated under major environmental laws. You can search for information by typing in the chemical's name (or any common synonym) or the chemical's standard identification number (Chemical Abstracts Service or CAS registry number).

Using information from scientific sources and regulatory agencies, Scorecard provides listings of the chemicals that can cause cancer, harm the immune system, contribute to birth defects, or lead to any of nine other types of health impacts. Chemicals whose health hazards are widely recognized by authoritative scientific organizations are separated from chemicals whose health hazards are suspected on the basis of more limited data.

Lists are available for 12 different adverse health effects. Select "recognized" or "suspected" to retrieve a list of the chemicals that are associated with a specific health effect. For each chemical on a list, Scorecard links to a comprehensive profile and summarizes the scientific reference(s) that document that chemical's association with a health hazard.

Contain Spill Absorbent

CONTAIN Spill Absorbent is designed to absorb almost any liquid spill. Absorbs up to 60 times its own weight in liquid.



Nontoxic, nonflammable, environmentally safe. Absorbs more liquid than clay and sand products. Spills are quickly and easily contained with minimal mess. Also deodorizes the area being cleaned with a fresh floral scent. Use to clean up vomit, blood, urine, oil, syrup, soda, juice and more. Areas of use include schools, medical facilities, manufacturing plants and auto repair shops, movie theatres, child care centers and more. Transforms liquid spills to a manageable disposable gel. Lid has both pour and sprinkle dispensers.

Center Pull Wipes Sani-Clean

EXPRESS Wipes Sani-Clean All-Surface Cleaner provides easy one-step cleaning and deodorizing. Dispensers may be located in athletic clubs, grocery stores, movie theatres, restaurants, schools and other public settings to provide the general public with the means to safely clean and deodorize frequently touched surfaces. For use on grocery cart handles and child seats, baby-changing tables, booster chairs and high chairs, student desks, hospital bed rails, health club fitness equipment, door handles, wheelchairs, and other public area surfaces.



Sani-Nozzle Soda Machine Nozzle Cleaner



SANI-NOZZLE Soda Machine Nozzle Cleaner is designed to break down and dissolve build up in soft drink machine parts and hoses. Quickly dissolves in water to give a strong cleaning solution. Contains strong cleaning agents, emulsifiers and wetting agents to provide quick and thorough cleaning of all soda machine parts.

For use in theaters, convenience stores, sports arenas, restaurants, hotels, motels, anywhere that a soft drink dispensing system might be expected to be installed.



High quality and appropriately sized entry matting systems should be an integral part of every Green Building. They are one of the best pollution prevention strategies that can be employed to reduce soils before they enter a building. And this article begins Part 1 of a 2 part series that you won't want to miss.

To begin, let me share with you some interesting facts:

- Up to 80% of the soil in your building is tracked in on the feet of people entering.
- Up to 24 pounds of dirt can be tracked in by just 1,000 people coming through an entrance over a 20-day work period.
- As much as 42% of the floor finish can be damaged or removed after 1,500 people have walked within the first six feet of an entrance without a matting system, which results in poorer initial impressions of your building, increased cleaning costs and a greater possibility for slips and falls to occur.
- The cost to remove just one pound of dirt after it is tracked throughout a building can exceed \$500.
- Slips, trips and falls are the leading cause of occupational accidents and result in more than 300,000 disabling injuries each year.

Thus, if you can reduce the amount of soil coming in, you have enormous opportunities to reduce the potential adverse impact on the health and performance of building occupants, reducing the frequency of stripping and refinishing floors, reducing damage to carpets and delicate electronic equipment, and improving the overall appearance of the building.

Please note that I have intentionally left out the opportunity to reduce the amount of cleaning done in a building. I have done this because I firmly believe that currently we are NOT cleaning our buildings enough and any labor savings resulting from green or other traditional strategies should be redirected to create healthier, high performing buildings especially for those occupants who are sensitive or vulnerable. The misplaced strategy of solely focusing on cost reduction is harming not only our building occupants, but is harming your ability to manage, protect and market your building.

When thinking about entryway matting systems the first and perhaps most important question you need to ask yourself is "what are my goals for an entryway matting system?" Is it solely to improve the appearance of my building? Or are there other factors/benefits such as those stated above, along with others such as reducing slips & falls or meeting the requirements of LEED?

If your current interest is only the appearance, you have an opportunity to capture the numerous other benefits of a high quality and appropriately sized entry matting system. And yes, you can have high quality and appropriately sized entry matting system in all kinds of colors, designs and with custom imprinted logos.

However, one of the biggest problems with most existing entryway matting programs is that they are simply too small. I frequently tell facility managers if they are using small 3X5 entry mats that they should 'stop pretending' and save their money. Even if they are buying a \$25 mat at the local big-box club store, they should save their \$25 because these mats are too small to be effective. Thus why waste any money?

For a mat to be effective it has to be long enough for each foot to hit the mat at least 2 times – typically resulting in a mat that is at least 10 to 15 feet long. Studies have indicated that thirty feet of a high quality, well-placed entry matting system can remove nearly 100 percent of dirt, sand and moisture! And less dirt, sand and moisture results in all kinds of good stuff....

Granted I've been in plenty of buildings where there simply wasn't enough space to install a 30 foot entry mat. But hopefully after reading this article, you will re-evaluate your reasoning for your entryway mats and consider how you can implement a better program in your building.

Next month we will complete Part 2 of this discussion and I will share among other ideas some entryway matting placement opportunities, how to select "high quality" mats, and some tips on keeping them performing well.

And please remember, Green Cleaning probably isn't the most important thing on your "to do" list, but it is getting easier and easier, and perhaps offers one of the best returns on your investment of time and money.

Discovery Floor Care Tip of the Month

Stripping and Finishing: Q&A

How often should I strip floors?

Only strip floors when necessary. Stripping finish from floors is a very labor-intensive job that a good maintenance program should try to minimize. The keys to extending the strip cycle are good daily maintenance and routine re-coating of high-traffic areas. With today's premium floor finishes and a good maintenance system, it is realistic to extend the strip cycle a very long time.

How many coats of finish should be applied to a stripped floor?

Generally, four to five coats of finish is sufficient. It is important to establish a good base of finish, which helps further extend the strip-cycle. Choose a high-solids finish for its superior gloss build — even with fewer coats than most traditional finishes require.



Do "green" floor strippers and finishes work as well as traditional ones?

There are floor strippers and non-zinc finish formulations that minimize the use of volatile organic compounds (VOCs) and nonbiodegradable compounds and perform well. Look for products with the Green Seal label. Green Seal only certifies products that meet both environmental and performance criteria.

Can green strippers remove any finish?

Do your homework before buying green strippers and finishes. Not only should you check the product label for ingredients and instructions, but you should also make sure your environmentally responsible floor-care products will work well together. Strippers are formulated to work with specific types of floor finishes. This means some green strippers may not be as effective at removing a traditional floor finish, such as those that contain metal. Check with manufacturers to make sure you are choosing compatible products.

What can be done to increase the life of floor finishes?

Proper floor maintenance will increase the life of the floor finish and decrease the frequency of stripping and refinishing. Train cleaning workers to clean floors with a multipurpose or neutral cleaner, and to dust and vacuum floors and matting daily to reduce the amount of floor-care products used over the long term. New microfiber floor tools deliver rapid, high-efficiency cleaning on all types of floors, significantly reducing overall operating costs while providing substantial environmental and ergonomic benefits.

Is there a way to ensure strippers and finishes are mixed properly before application?

Train workers to handle all types of products correctly, to avoid spraying or otherwise contaminating the air with products, and to dilute products correctly. Choose products that come in closed containers designed for easy dispensing and dilution. Dilution-control systems allow for easy dilution of products with simple icons and controls. The tamper-proof systems prevent super-concentrated product from coming into contact with workers. Always wear recommended personal protective equipment when handling chemicals.



Myers Chemical & Supplies
Get more product info at: www.MyersSupply.com