

# Myers Supply's Newsletter

## Stop JRT Stub Waste With The Stubby



A perfect combination of quality and economy, these economically priced jumbo rolls are ideal for high-traffic locations. With fewer refills required, maintenance time is reduced up to 90 percent, and the larger roll helps control pilferage. Made from 100% recycled fiber.

This reduced-core 10" dispenser holds a 1125 ft jumbo roll plus a 200 ft stub roll that's more footage than 10 rolls of a standard 500 sheet tissue. The stub roll holder feature eliminates waste up to 20%. The exterior center knobs facilitates easy dispensing.



***The Stubby holds more than 10 rolls of standard tissue!***

## NBV200 Battery Canister Vacuum

With a noise level of only 45 dB(A), the NBV 220 is excellent for daytime cleaning or cleaning any congested or occupied public areas. Cord-free operation improves productivity significantly and eliminates accidents commonly associated with power cords such as tripping over them or getting electrical shocks due to improper care. With a 3 gallon capacity the NBV 220 offers plenty of capacity. The 250 watt vacuum motor coupled with a run time of 45 minutes ensures plenty of power to get the job done; the battery provides stable power over the entire discharge. The 36 volt lithium ion battery can be interchanged between all of our battery vacuums and charges in only 2.5 hours. The on/off switch and battery status are conveniently located on the front of the machine for the operator to see at all times.



When equipped with a HEPA-FLO bag, the filtration is 0.3 micron @ 99.97% efficiency, improving indoor air quality and reducing dust in the facility.

At 20 pounds, the NBV 220 incorporates all the features of our popular and very innovative PVR 390 vacuum including a structural foam tank for durability and built-in cart allowing easy transport of a second battery should it be required.

## Myers Supply

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## Opti-Pak Warewash System



### Small Package. Big Results.

Opti-Pak wall-mounted system gets product up off the floor and is ultra-concentrated for lower inventory and maximum cost effectiveness.

- Closed-Loop System (no pouring, spilling or employee contact with product)
- Locking Docking Station
- Compact Packaging (less weight on trucks, less storage)
- Small Cube (off the floor, lighter weight, easy to handle)
- Color/Symbol Coded Packaging
- Ultra-Concentrate

## Myers Supply & Chemical

Get more product info at: [www.MyersSupply.com](http://www.MyersSupply.com)

**548T - TAD MULTIFOLD TOWELS***Elegance™***Softer, stronger, more absorbent.**

Through air-dried technology is a process through which the sheet is dried by passing air through the sheet as compared to conventional dry or wet crepe paper machine process which uses heated dryer rolls. This TAD process results in a softer, stronger, and more absorbent sheet, which equates to more hand-dries per case.

9.25" x 9.50" 16/175/cs

These soft, absorbent towels have a drying strength that reduces consumption. Packaged for easy handling and storage, these premium towels are available in a wide selection to meet specific customer needs.

**WOW! Miracle Cleaning Paste****100% Natural Biodegradable Organic Ingredients**

Safely removes built-up grease, stains, rust and scale, oxidation, water marks, ink, corrosion, scuff marks, permanent marker and much more.

Works On: Stainless Steel, Chrome, Aluminum, Ceramic Tile, Marble, Granite, Glass, Plastic, Fiberglass, White Boards and Many Hard Surfaces

**EPA-DfE Green Certified****WOW! Stainless Steel Cleaner**

WOW! EZ Finishes' environmentally friendly Stainless Steel Cleaner is perfect for cleaning stainless steel, polishing and maintaining high-end chrome appliances or stainless steel appliances and the surfaces found in modern kitchens. So make cleaning stainless steel appliances so much easier with WOW! This improved completely safe formula was created for cleaning institutional stainless steel surfaces of streaks, fingerprints, smudges and water spots while protecting stainless steel against spills and daily wear-and-tear.

This safe non-toxic biodegradable Stainless Cleaner doesn't build up on surfaces so it's perfect for everyday use, and safe to use around your family and pets.

**Developed for commercial use this powerful industrial stainless steel cleaner and polish remains the safest and most environmentally friendly product available.**

Stainless steel is difficult to clean because streaks and fingerprints show up easily. Did you know it is easier to see grime, grease and fingertips on stainless than on windows? WOW! EZ Finishes' Stainless Steel Single-Step Cleaner & Polish wipes clean for a deep luster that resists fingerprints, water stains and smudges. Our stainless steel cleaner and polish really puts an end to these problems. Simply use WOW! to help you clean your stainless steel countertops, utensils and appliances for a long lasting clean and shine.



Wow! Stainless Steel Cleaner is also one of the best aluminum cleaners available and great for cleaning chrome. It is fantastic as a general purpose cleaner for aluminum and as a chrome or stainless steel cleaner. WOW! Stainless Cleaner was developed to superbly clean large areas of aluminum, stainless steel and chrome safely for you, your workers and the environment. It's completely [biodegradable and certified](#) as friendly to the environment. WOW! is one of the only aluminum cleaners that is completely safe to use for cleaning aluminum pots or the tough job of cleaning aluminum pans.



## Tips for Wearing a Backpack Vacuum Cleaner Properly

Some professionals in the cleaning industry considered backpack vacuums a novelty when manufacturers first introduced them more than a decade ago. But today, many cleaning professionals prefer them because of their versatility and how they can speed up worker productivity.

However, to take advantage of all these benefits, it is important to know how to wear a backpack vacuum cleaner properly.

### The following tips for wearing a backpack vacuum cleaner properly:

- Slide your arms through the appropriate shoulder straps; if right-handed, grab the harness and pick up the backpack with your right hand. This allows for better control when lifting and can help reduce strain.
- With the machine on your back, lift the vacuum so it is on or slightly above your hips before adjusting the strap around your waist. This is how you should wear the backpack.
- If you are right-handed, leave the right shoulder strap slightly looser than the left; this will free up your right arm, making vacuuming easier to perform.
- Be sure the shoulder straps are tight but comfortable; if they are too loose, the machine will slide around on your back, making it uncomfortable to wear.
- Avoid bending over while wearing the backpack. With some machines, tools and attachments are designed to be worn on a belt, within easy reach, so no bending or stooping is necessary.

## RBV130 Battery Back Pack Vacuum

- As daytime cleaning becomes even more prevalent the RBV 130 will certainly play a key role for our clients
- A 1.5 gallon tank provides the capacity required to do the job
- The 250 watt vacuum motor with run time of 45 minutes ensures there is plenty of power and operational capacity
- The 36 volt lithium ion battery can be interchanged with our canister units and charges in 2.5 hours
- At 16 pounds the RBV 130 is compact, comfortable and light enough for anyone to use
- Its patented ribs on the inside of the tank ensure no matter how full the bag is we don't lose suction since the bag is never allowed to seal against the side of the tank cutting off the flow of air
- This is critical on battery powered equipment since we don't have the luxury of high powered electric vacuum motors to pull the dirt through the bag
- HEPA for non hazardous filtration is standard



## Sidewinder Vacuum Tools



The patented Sidewinder tool series was developed by an experienced contract cleaner seeking to increase his associates productivity by changing from the traditional push pull motion utilized with conventional cleaning nozzles to a vertical design which accommodates sweeping in an arc similar to what one would have done when mopping.

The flexible neck permits the Sidewinder tool to find the surface being cleaned regardless of the angle. This benefit is especially evident when cleaning above the floor as the tool adjusts to the surface and angle of the wand rather than your associate always having to adjust their posture or arms to keep the tool level to the surface.

## Study: Spray-And-Squeegee System Prevails Over Mops In Restrooms

A report titled "Cleaning Effectiveness of the Spray-and-Squeegee Touchless Cleaning Systems Versus Conventional Mopping," was conducted by Advanced Testing Laboratory, an independent laboratory based in Cincinnati, Ohio, to test the effectiveness of spray-and-squeegee touchless cleaning technology against string and flat mops.

The results of the study found that spray-and-squeegee touchless cleaning technology showed dramatically cleaner tile and grout surfaces in restrooms when compared to cleaning those surfaces with string or flat mops.

### Specific key results show that using spray-and-squeegee touchless cleaning technology:

- Reduced the amount of microbial residue on tile by 99.9%  
(compared to 81% when using a string mop and 82.2% when using a flat mop)
- Reduced the amount of microbial residue on grout by 98.1%  
(compared to 43.1% when using a string mop and 56.8% when using a flat mop)
- Reduced the amount of simulated-urine residue on tile by 97.4%  
(compared to 53.1% when using a string mop and 57.4% when using a flat mop)
- Reduced the amount of simulated-urine residue on grout by 98.3%  
(compared to 38.5% when using a string mop and 21.6% when using a flat mop)

In other words, the string mop left 36 times more microbial bacteria on the grout surface, while the flat mop left 40 times more simulated-urine residue on the grout surface when both were compared to spray-and-squeegee touchless cleaning technology.

The testing took place in a restroom on a typical tile floor where specific sections were marked off for use by the spray-and-squeegee touchless cleaning unit, a cotton-string mop and a polyester microfiber flat mop. Equal amounts of microbial bacteria and a chemical solution representing human urine were applied to each area before each cleaning tool and process was applied to the designated area. Freshly opened, never-used mop heads were used for each trial and a battery-powered, self-contained portable cleaning system as the spray-and-squeegee touchless cleaning technology.

The study's conclusion states, "The data in this cleaning study clearly shows that the Hydro Systems spray-and-squeegee touchless cleaning equipment does a superior job in removing both microbiological and chemical soils, as compared to conventional mopping. Overall, the spray-and-squeegee touchless cleaning technology removed 36 times more bacteria and 40 times more chemical residue than the string and flat mops on the hardest-to-clean grout surfaces. Therefore, the use of spray-and-squeegee touchless cleaning technology instead of conventional mops should result in cleaner, more sanitary and fresher-smelling bathrooms."

## The CCS Cleaning System

The CCS is the latest evolution in the cleaning industry's search for the perfect mobile cleaning machine. It is the next-generation, mobile, compact, self-contained cleaning system designed for portable cleaning applications such as restrooms, trash areas, and supermarket meat cases.

This system is perfect for smaller accounts with fewer cleaning areas and limited storage space. The integrated storage space easily accommodates extra chemical, supplies or even a wet/dry vac for recovery!

- 8 gallon fresh water tank
- 10 ft. (3 m) discharge hose
- Ergonomic handle position for ease of use
- Front hand grip for additional portability
- Chemical holders accommodate round or f-style (or 2 liter) containers
- Option to dispense up to four chemicals
- Optional fresh water tank cleaning port



## EPA to Revise Design for Environment Program

The U.S. Environmental Protection Agency (EPA) has announced that it intends to expand the list of 457 chemicals that can be used in cleaning products qualifying for the Design for the Environment Program (DfE) Safer Product labeling program. According to reports from ISSA Director of Legislative Affairs Bill Ballek, the list of chemicals, released in September 2012, includes colorants, defoamers, enzymes, and other compounds that have characteristics such as not being carcinogenic, harmful to reproduction, or a cause of allergies, or being persistent, bioaccumulative, and toxic.

In addition, Jim Jones, assistant administrator for chemical safety and pollution prevention at the EPA, says the agency is also in the process of redesigning the DfE logo to improve its effectiveness in messaging. Over the next couple of months, EPA intends to develop a more modern, compelling label to better communicate the program's scientific expertise and stringent health and environmental criteria. The primary goals are to make the label: more appealing and accessible to partners; easily displayed on the packaging of qualifying products; and more meaningful and memorable to consumers. EPA also intends to enhance the value of the label for institutional product manufacturers and purchasers of those products.



With an updated program label, EPA believes that the program will be poised to become a widely recognized and trusted symbol for safer, effective chemical-based products that help protect the health of people and the planet.

## OSHA Form 300A Posting Reminder



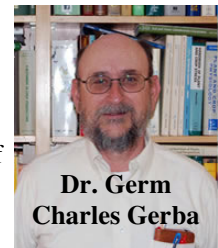
The U.S. Occupational Safety and Health Administration (OSHA) is reminding all employers that the deadline to post OSHA Form 300A was April 30.

The mandatory Form 300A listing must provide a summary of the total number of job-related injuries and illnesses that occurred at a company during 2012 and were logged on OSHA Form 300, *Log of Work-Related Injuries and Illnesses*. Under OSHA regulations, manufacturers and distributors of cleaning products and other employers with more than 10 employees are subject to the recordkeeping mandate.

## Study: By Dr. Germ

According to reports from the University of Arizona, everyday behaviors of the American public are canceling out many advances made in science. In fact, [Medical Daily](#) reports that technology has dramatically increased our exposure to germs. For example, when swabbed, 100 percent of self-checkout stands at grocery stores showed a great presence of bacteria. And 50 percent of reusable shopping bags revealed traces of fecal matter inside of them.

University of Arizona microbiologist Charles Gerba, known as "Dr. Germ," has explained that 80 percent of all infections are lurking in your everyday environment and are spread through fomites - inanimate objects involved in disease transmission - like a computer keyboard, cellphone, or desk. Technology also has subtle effects on germ transmission. In the United States, about 80 to 90 percent of our time is spent indoors, which is a big contrast from 100 years ago when the reverse was true. With the added time spent indoors, people are coming into contact with fomites more routinely, more frequently.



In Gerba's studies on how diseases are transferred through the environment, he swabs household items and measures how many bacteria - and what kind - develop. In particular, he looks for fecal bacteria such as *E. coli* and *staphylococcus aureus*. As early as 1975, Gerba began to publish aspects of his scientific research, including one that described the phenomenon of bacterial and viral aerosols due to toilet flushing. When this aerosol of contaminated water is ejected into the air, it lands on everything in the bathroom. His study showed that significant quantities of microbes float around the bathroom for at least two hours after each flush. The average toilet seat holds as many as 50 bacteria per square inch.

But while the toilet was the beginning of Gerba's hygiene studies, it was not the end. He soon discovered that bathrooms aren't the germiest of places - it's the kitchen.

Gerba found that there are about 200 times more fecal bacteria on the average cutting board than on a toilet seat. Research also suggests that a recently flushed toilet bowl contains fewer bacteria than a kitchen sink. It turns out the place with the most fecal bacteria is the kitchen sponge, out of which you can squeeze out as many as 10 million *E. coli* cells at any time.



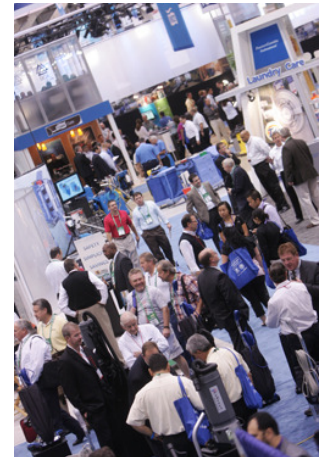
November 18-21, 2013  
Monday-Thursday  
Las Vegas, NV

**my show. my value.**

ISSA/INTERCLEAN® North America 2013 has [expanded trade show hours](#) in response to attendee and exhibitor demand for more interaction time. You'll also find triple the [keynote speakers](#) and new attendee meeting space—all located on the [trade show floor](#) to centralize your experience.

The ISSA/INTERCLEAN exhibition, [ISSA Convention Seminars](#), [co-located events](#) from industry alliance partners, and numerous distributor marketing group events attract more than 16,000 cleaning-industry professionals throughout the week!

Are you interested in finding new business solutions and keeping up on the latest innovations and trends? Do you want to solidify new and existing customer relationships? Look no further! ISSA/INTERCLEAN® North America trade show and ISSA Convention Seminars offer all this—and so much more!



More than 90 percent of surveyed attendees say they would recommend ISSA/INTERCLEAN to a peer. And this year, there's more to recommend than ever! So if you are serious about doing business in the professional cleaning industry, check out the links below to see why this is the one show you can't afford to miss!

#### Monday, November 18

8:00 a.m. - 5:00 p.m., [ISSA Convention Seminars](#)

#### Tuesday, November 19

8:15 a.m. - 9:30 a.m., [Keynote: John Foley](#)  
9:30 a.m. - 5:30 p.m., Exhibit Hours (includes education on the show floor)

#### Wednesday, November 20

8:15 a.m. - 9:30 a.m., [Keynote: Tony Hsieh](#)  
9:30 a.m. - 5:30 p.m., Exhibit Hours (includes education on the show floor)

#### Thursday, November 21

9:15 a.m. - 10:30 a.m., [Keynote: David Blaine](#)  
9:30 a.m. - 1:30 p.m., Exhibit Hours (includes education on the show floor)



## 85% ISSA Member Discount

We recently received an invitation from ISSA (International Sanitary Supply Association). They are offering our customers a ISSA memberships for \$99.00. I believe this is an 85% discount over their standard rate and allows our customers to take advantages of all their resources and benefits. This only applies to new membership. The offer is effective until May 30, 2013. If you have been contemplating joining ISSA this may be a great opportunity. For more information e-mail me at [info@myerssupply.com](mailto:info@myerssupply.com).



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Get more product info at: [www.MyersSupply.com](http://www.MyersSupply.com)