

# What's New Newsletter?

## SC750 REV The Revolution Continues



**Unparalleled Performance in a 28 inch scrubber – SC750™ REV™.** The SC750 REV automatic floor scrubber from Advance is nothing like you've ever seen in a large walk-behind scrubber. In a single pass, our exclusive Random Orbital Scrubbing Technology scrubs floors deeper and more uniformly, leaving your floors with a perfectly scrubbed surface with no swirl marks..

**Changing how you remove floor finish.** With the SC750 you will see amazing results immediately during operation. The REV scrubbing technology includes distinct orbital and rotational motions: high speed ¼ inch micro scrubbing and 14 inch rotational low speed macro scrubbing. This powerful,

patent-pending scrubbing combination delivers a uniform, non-swirled floor surface while using far less water and chemicals than traditional methods. In addition to being a superior daily scrubber, the SC750 REV is so effective at deep scrubbing; you can remove floor finish in a single pass – with no chemicals. Floors are left ready for restoration without the use of harsh chemicals, slippery floors, and additional labor costs.

## ECOodor Eliminator Screen 2.0



Theirs:



**10x more fragrance than vinyl urinal screens.**

The EcoOdor Eliminator 2.0 Urinal Screen reminds you when to change it simply pull off the date tabs upon installation to remind you when to change the urinal screen.

Freshens urinal a full 30 days - contains more than twice as much fragrance as "look-alike" screens.

Eliminates odors: Releases billions of optimized bacteria that clean the urinal and eliminate odors.

Flexible: Conforms to the urinal to trap debris.

Includes 1 "screen-saver" bag per box to store urinal screen until needed (2 screens per package).

## Myers Chemical & Supplies

Get more product info at: [www.Go2MyersSupply.com](http://www.Go2MyersSupply.com)

## Myers Supply

900 Arch St. Little Rock, AR 72202

501-372-6677

831 Third St. Hot Springs, AR 71913

501-623-7742

[www.MyersSupply.com](http://www.MyersSupply.com)

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## DfE Pro Series 960 Choice Ice Melt



The Safe Step Pro Series 960 Choice Formula ice melter is recognized by the U.S. Environmental Protection Agency (EPA) and carries the Design for the Environment (DfE) certification.

The 960 Choice Formula is a low-toxicity formulation that has fewer chlorides, is less corrosive and helps prevent refreezing. It melts ice in temperatures as low as minus 10 degrees Fahrenheit.

This formula is safer for people, pets and lawns when used as directed. It contains our powerful melting catalyst, MG 104, which helps prevent refreezing up to 2½ times longer than conventional ice melters.

## EcoOdor Eliminator Fan System 2.0



The new *EcoOdor* Eliminator 2.0 is designed to release the same amount of air freshener over 30 days by controlling the fan. The built in program is started by pushing the button at the bottom of the dispenser, a green LED indicates the program is working.

For the first week the fan comes on sparingly and gradually more until it is on constantly in week four. Assuring a constant even fragrance throughout all 30 days.

On day 30, the fan stops and a red LED light blinks indicating the cover needs changing. On day 33 there is a discrete audible alert if the cover hasn't yet been changed.

On changing the cover, the switch is depressed again and the program is reset, the green LED will blink showing the program is set.

The *EcoOdor* Eliminator 2.0 is very popular in wash-rooms, nursing homes, schools, offices, sports centers, gyms, porta-potties, offices, garbage rooms, laundry rooms and many other places. *EcoOdor* Eliminator 2.0 Covers are recyclable, VOC compliant and use less energy to manufacture than other air fresheners, lessening the burden on our planet.

## Janitor Auto Cart 2S & 3S

Delamo's new Janitor Auto Cart offers high-capacity storage and organization with comfortable mobility.

The innovative and ergonomic details paired with the available add on utility accessories help to create an even more efficient cleaning system.

Available in 2 sizes; designed to fit your needs.

8989-2S: 2 Tiers  
8989-3S: 3 Tiers

Additional 6-quart small utility pails in other colors and yellow utility caddies can be purchased. All other Janitor Auto Cart accessories are sold separately. Spray bottles not included.



## New Duo Dolly



Duo Dolly is just that. Now you can use the Duo Dolly to attach any thread based trash can or any manufactures' wringer bucket combo. This dual function dolly is designed for the Delamo Auto System (Auto Dolly and Janitor Auto Carts).

Dozens of combinations for every task — use a regular and recycled waste can for one person trash collection, or a full size waste can and Janitor cart, or other existing tools and more.

Item # 8804



Made in the USA

## Full Force No Rinse Speed Stripper

Full-Force is an ultra concentrated formula that quickly penetrates and removes even extreme floor finish build-up. Excellent wetting and slow drying features save time and labor. Compared to leading floor strippers Full-Force is 2 to 4 times more active. It contains no caustics, and does not require a neutralizing flood rinse.

- Ultra concentrated
- Lightning Fast Stripping Performance
- Superb wetting system, remains wet longer to eliminate re-wetting
- Requires no flood rinse or neutralization step / Saves time
- Low odor formula for use in virtually any situation.
- Low foaming makes cleanup easy with automatic scrubbers and wet pick-up vacuums.



## The New Floor Care Revolution

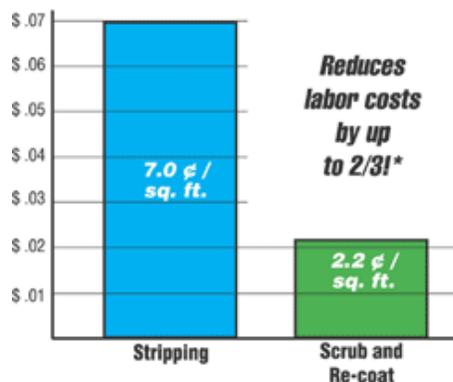


Facility managers constantly face the challenge of doing more and more with reduced staff and budget. As floor care typically represents a large percentage of a janitorial budget, it becomes a critical area for controlling costs for product and human resources. Technologies (such as Micro Molecular Technology from Discovery) are continually evolving to provide floor finishes that respond to high speed and UHS burnishing programs, offer superior resistance to re-soiling and reduce overall costs.

Historically floor finishes have been affected by a condition known as "yellowing" (or discoloration of the film). Over the past 10 years, floor finish chemistry has produced formulations that are much better at resisting discoloration from age (due to oxidation of natural waxes) or photochemical reaction (sunlight or UV lighting). However, current traditional finishes can show discoloration over time due to soils becoming entrapped in the film. Even with scrubbing and re-coating, entrapped soil results in a dull, dark appearance of the floor, with the only remedy being to strip and re-finish floors. Thus, product and labor costs increase.

**Discovery Revolution Extended Performance Floor Finish**, will stay clean and bright for an extended period of time. When used with a comprehensive program of maintenance, including periodic scrub / recoat cycles, they can last for up to **18 - 48 months** between full strip cycles! The reason for this is the MMT™ Polymer technology; this technology uses micro-molecular polymers that flow evenly onto the floor substrate and set-up with an extremely tough, soil resistant film. This results in significant product cost savings and, more importantly, labor savings for the facility.

**Chemical and Labor Cost Analysis**



## SuperScape Signature Matting

SuperScape Signature™ mats are produced by molding a digitally printed thermo-plastic material into durable Anti-static Nitrile rubber. The photographic-quality images have excellent color tones and shades with unparalleled detail and clarity. Logo measures 7.5" x 13" and is placed in the lower right corner of the mat, keeping the imprint cleaner and out of heavy traffic.

## WaterHog Signature Matting

Perfect for home builders, real estate companies, apartment communities and large corporate accounts. 100% UV resistant polypropylene fabric for outdoor placements. Affordable logo option when larger quantities of mats are required. Green friendly rubber backing has 10% -15% recycled content. Resists curling and cracking.

All WaterHog™ mats are certified slip resistant by the National Floor Safety Institute.



## Pandemic Planning Toolkit

Maintaining clean, healthy environments can be the ultimate precautionary measure in the face of any pandemic. With this in mind, ISSA has compiled the following Pandemic Planning Toolkit to help you prepare for and prevent outbreaks.



Get started by reviewing the resources compiled at: [www.issa.com/pandemic](http://www.issa.com/pandemic)

**PLUS:** In response to the worst flu outbreak in 10 years, ISSA and IEHA presented a free webinar on flu prevention. You can still download the presentation or watch the recorded session. <http://www.issa.com/fluwebinar>

## How to Protect Yourself in the Workplace during a Pandemic



The best strategy to reduce the risk of becoming ill with pandemic influenza is to avoid crowded settings and other situations that increase the risk of exposure to someone who may be infected. If you must be in a crowded setting, minimize your time there. Some basic hygiene and social distancing precautions that can be used in every workplace include the following:

- Stay home if you are sick.
- Wash your hands frequently with soap and water for 20 seconds or with a hand sanitizer if soap and water are not available.
- Avoid touching your nose, mouth and eyes.
- Cover your coughs and sneezes with a tissue, or cough and sneeze into your upper sleeve. Dispose of tissues in no-touch trash receptacles.
- Wash your hands or use a hand sanitizer after coughing, sneezing, or blowing your nose.
- Avoid close contact (within 6 feet) with coworkers and customers.
- Avoid shaking hands and always wash your hands after physical contact with others.
- If wearing gloves, always wash your hands after removing them.
- Keep frequently touched common surfaces (for example, telephones, computer equipment, etc.) clean.
- Try not to use other workers' phones, desks, offices, or other work tools and equipment.
- Minimize group meetings; use e-mails, phones and text messaging. If meetings are unavoidable, avoid close contact (within 6 feet) with others and ensure that the meeting room is properly ventilated.
- Limit unnecessary visitors to the workplace.

Maintain a healthy lifestyle; attention to rest, diet, exercise and relaxation helps maintain physical and emotional health.

## CDC Key Facts about Influenza (Flu)

### What is influenza (also called flu)?

The flu is a contagious respiratory illness caused by influenza viruses that infect the nose, throat, and lungs. It can cause mild to severe illness, and at times can lead to death. The best way to prevent the flu is by getting a flu **vaccine** each year.

### How flu spreads

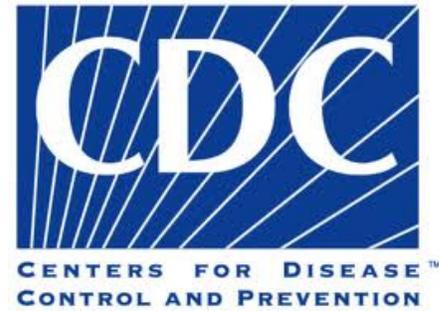
Most experts believe that flu viruses spread mainly by droplets made when people with flu cough, sneeze or talk. These droplets can land in the mouths or noses of people who are nearby. Less often, a person might also get flu by touching a surface or object that has flu virus on it and then touching their own mouth, eyes or possibly their nose..

## CDC Key Facts about Influenza (Flu)

### Signs and symptoms of flu

People who have the flu often feel some or all of these signs and symptoms:

- Fever\* or feeling feverish/chills
- Cough
- Sore throat
- Runny or stuffy nose
- Muscle or body aches
- Headaches
- Fatigue (very tired)
- Some people may have vomiting and diarrhea, though this is more common in children than adults.



*\*It's important to note that not everyone with flu will have a fever.*

### Period of contagiousness

You may be able to pass on the flu to someone else before you know you are sick, as well as while you are sick. Most healthy adults may be able to infect others beginning 1 day before symptoms develop and up to 5 to 7 days after becoming sick. Some people, especially young children and people with weakened immune systems, might be able to infect others for an even longer time.

### How serious is the flu?

Flu is unpredictable and how severe it is can vary widely from one season to the next depending on many things, including:

- what flu viruses are spreading,
- how much flu vaccine is available
- when vaccine is available
- how many people get vaccinated, and
- how well the flu vaccine is matched to flu viruses that are causing illness.



Certain people are at greater risk for serious complications if they get the flu. This includes older people, young children, pregnant women and people with certain health conditions (such as asthma, diabetes, or heart disease), and persons who live in facilities like nursing homes.

Flu seasons are unpredictable and can be severe. Over a period of 30 years, between 1976 and 2006, estimates of flu-associated deaths in the United States range from a low of about 3,000 to a high of about 49,000 people.

### Complications of flu

Complications of flu can include bacterial pneumonia, ear infections, sinus infections, dehydration, and worsening of chronic medical conditions, such as congestive heart failure, asthma, or diabetes.

### Who is at high risk for developing flu-related complications?

- Children younger than 5, but especially children younger than 2 years old
- Adults 65 years of age and older
- Pregnant women
- People who have medical conditions.



## The Difference Between Seasonal, Pandemic Influenza and Avian Influenza

**Seasonal influenza** refers to the periodic outbreaks of respiratory illness in the fall and winter in the United States. Outbreaks are typically limited; most people have some immunity to the circulating strain of the virus. A vaccine is prepared in advance of the seasonal influenza; it is designed to match the influenza viruses most likely to be circulating in the community. Employees living abroad and international business travelers should note that other geographic areas (for example, the Southern Hemisphere) have different influenza seasons which may require different vaccines.



**Pandemic influenza** refers to a worldwide outbreak of influenza among people when a new strain of the virus emerges that has the ability to infect humans and to spread from person to person. During the early phases of an influenza pandemic, people might not have any natural immunity to the new strain; so the disease would spread rapidly among the population. A vaccine to protect people against illness from a pandemic influenza virus may not be widely available until many months after an influenza pandemic begins. It is important to emphasize that there currently is no influenza pandemic. However, pandemics have occurred throughout history and many scientists believe that it is only a matter of time before another one occurs. Pandemics can vary in severity from something that seems simply like a bad flu season to an especially severe influenza pandemic that could lead to high levels of illness, death, social disruption and economic loss. It is impossible to predict when the next pandemic will occur or whether it will be mild or severe.

**Avian influenza (AI)** - also known as the bird flu - is caused by virus that infects wild birds and domestic poultry. Some forms of the avian influenza are worse than others. Avian influenza viruses are generally divided into two groups: low pathogenic avian influenza and highly pathogenic avian influenza. Low pathogenic avian influenza naturally occurs in wild birds and can spread to domestic birds. In most cases, it causes no signs of infection or only minor symptoms in birds. In general, these low path strains of the virus pose little threat to human health. Low pathogenic avian influenza virus H5 and H7 strains have the potential to mutate into highly pathogenic avian influenza and are, therefore, closely monitored. Highly pathogenic avian influenza spreads rapidly and has a high death rate in birds. Highly pathogenic avian influenza of the H5N1 strain is rapidly spreading in birds in some parts of the world.

Highly pathogenic H5N1 is one of the few avian influenza viruses to have crossed the species barrier to infect humans and it is the most deadly of those that have crossed the barrier. Most cases of H5N1 influenza infection in humans have resulted from contact with infected poultry or surfaces contaminated with secretions/excretions from infected birds.

As of February 2007, the spread of H5N1 virus from person to person has been limited to rare, sporadic cases. Nonetheless, because all influenza viruses have the ability to change, scientists are concerned that H5N1 virus one day could be able to sustain human to human transmission. Because these viruses do not commonly infect humans, there is little or no immune protection against them in the human population. If H5N1 virus were to gain the capacity to sustain transmission from person to person, a pandemic could begin.

An update on what is currently known about avian flu can be found at [www.pandemicflu.gov](http://www.pandemicflu.gov).

### Influenza Hot Product Showcase



ATP  
Meters



Hand Soap & Sanitizers



Pure 24 Hour  
Disinfectant



Anti-Bacterial Sanitizing  
Paper Towels



Myers Chemical & Supplies  
Get more product info at: [www.Go2MyersSupply.com](http://www.Go2MyersSupply.com)